

#### **ABOUT OWEMANCO**

Ontario Wealth Management Corporation ("Owemanco") is the mortgage manager and trust manager (the "Manager") of Owemanco Mortgage Trust (the "Trust" or "OMT"). The Manager was founded in 2001 by Graham Tobe and initially operated under a syndicated model. The Trust was established in 2010 to promote diversification, to spread risk and to increase available capital and debt.

### **OBJECTIVES OF THE TRUST**

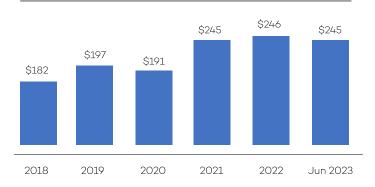
The Trust is positioned as a short-term (<2-year), 1st priority ranking mortgage lender (~98%) with loans secured primarily by liquid properties in Ontario & U.S. urban markets. The Trust's mortgage loans do not exceed 65% loan-to-value (LTV) with the weighted average LTV ratio below 50%. The Manager employs a hands-on holistic approach to underwriting – meeting borrowers, inspecting properties, concluding internal values based on conservative assumptions (e.g., increased cap rates to more normalized level), determining how loans will be serviced and how they will be repaid. Every mortgage loan that is included in the Trust's portfolio must be approved by a majority of the Trust's independent Investment Committee.

<b>7.56%</b> Annualized Return Since Inception (Compounded)	<b>8.42%</b> Trailing 12-Month Return (Simple)					
<b>9.11%</b> Trailing 12-Month Return (Compounded)	<b>9.80%</b> Annualized 2023 YTD Return (Compounded)					

## HISTORICAL PERFORMANCE

	2018	2019	2020	2021	2022	JUN 2023
ОМТ	8.9%	8.10%	7.64%	7.71%	8.62%	9.11%
FTSE UNIVERSAL BOND INDEX	1.41%	6.87%	8.67%	-2.53%	-11.69%	2.52%
S&P/TSX COMPOSITE INDEX	-8.89%	22.88%	5.60%	25.09%	-5.84%	5.70%

### PORTFOLIO GROWTH - Mortgage Investments (millions)



#### **GENERAL INFORMATION**

Portfolio Size:	\$245 million				
# of Mortgages	90				
Mortgage Rank	Over 95% 1st Mortgages				
Net Asset Value per Unit	\$0.9867				
Portfolio-wide Loan to Value:	Approximately 50%				
Average Loan Amount	\$3 million				
Minimum Investment	\$100,000 CAD				
Distributions	Monthly on the 15th of the month				
Redemption	Monthly on the 15th with 30 days notice				
Registered Plans	Eligible				
Fund Administrator	Ontario Wealth Management Corporation				
Exempt Market Dealer:	Axcess Capital Advisors Inc.				
Legal Counsel	Bennett Jones LLP				
Auditors	Crowe Soberman LLP				

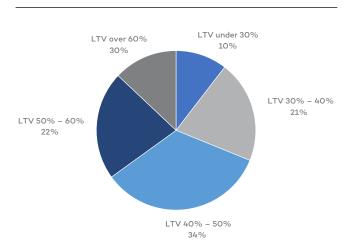
#### **INVESTMENT STRATEGY**

- Primary considerations are placed on values and leverage: 80% of new opportunities are immediate turndowns.
- Positioned as a short-term bridge lender with expedited closings.
- Conservative underwriting: internal values generally below 3rd party valuations (e.g., ↑ cap rates -or- ↓ rent projections)
- Patient and selective: low volume lender; a \$75M line of credit provides ability to complete large loans quickly (<7 days) & eliminates pressure to have cash invested.</li>

# **FOCUS**

- Liquid commercial assets (e.g., industrial buildings, multi- residential) – values easy to validate + significant buyer demand.
- Urban Metros across Canada and the US with special focus on Toronto, New York and Southeast Florida.
- Significant borrower equity
- Low loan-to-values

## RISK PROFILE - LOAN TO VALUE

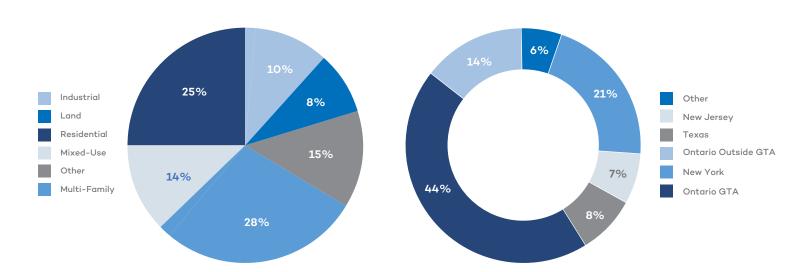


#### **NET DISTRIBUTION %1**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Special distributions	Tax credit benefit	Annualized Compounded Net Yield
2023	0.65%	0.65%	0.65%	0.65%	0.65%	0.67%							0.94%	0.36%	9.11%2
2022	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.56%	0.60%	0.60%	0.60%	0.60%	0.60%	1.38%	0.36%	8.62%
2021	0.56%	0.56%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.50%	0.99%	0.36%	7.71%
2020	0.56%	0.56%	0.38%	0.38%	0.38%	0.38%	0.56%	0.56%	0.56%	0.56%	0.56%	0.56%	1.10%	0.41%	7.64%

<sup>&</sup>lt;sup>1</sup>Yield is calculated on a cash-on-cash basis, net of fees, and assumes a monthly reinvestment of distributions <sup>2</sup>Trailing 12-month compounded yield as of June 2023

## PORTFOLIO METRICS



## **RECENT CLOSINGS**

# **CANADA**

31 Asset Portfolio Refinance | Southwestern Ontario

Loan Amount: \$12,150,000 LTV: 40%

Interest Rate: 11.45% floating with BNS Prime

Type: Commercial Portfolio Refinance

Term: 18 months

Interest Payment: Monthly

Value: \$25.3 million

**Description:** Borrower, a licensed group home operator, required expeditious funding to refinance an institutional loan secured by a portfolio of 31 real estate assets across a total of 10 cities and

townships in Southwestern Ontario



# **UNITED STATES**

Assisted Living Facility Construction Completion | Brooklyn, New York

Loan Amount: USD \$12,000,000 LTV: 36%

Interest Rate: 11.20% floating with WSJ Prime

Type: Construction Completion

Term: 24 months Interest Payment: Monthly

Value: \$33.3 million on completion

Description: Borrower had spent \$20 million of its own resources to get the development to 65% completion. Owemanco's loan will fund

construction completion



Results shown are for Owemanco Mortgage Trust, and are best efforts estimates, subject to confirmation at quarter end. The indicated rates of return are historical annual compounded returns (or cumulative returns), after deducting management fees and expenses payable by the Trust and assume the reinvestment of all distributions. They do not take into account any income taxes, changes in unit values, third-party expenses or redemption charges, that would have reduced returns

The FTSE Canada Universe Bond Index measures the performance of the Canadian Dollar denominated investment-grade fixed income market, covering Canadian government, quasigovernment and corporate bonds. The index is designed to track the performance of marketable government and corporate bonds outstanding in the Canadian market. They should not be considered "benchmarks" for the Trust, as they do not track commercial mortgage investments, which is the Trust's investment strategy. Whenever the Trust's return for a given time period is compared to the performance of these indices over the same time period, the purpose is to compare the Trust's return against the performance of other major Canadian asset classes typically included in an investment portfolio

This document is for informational purposes and is not an offer to sell or a solicitation to buy units of the Trust, nor does it constitute investment, financial or other advice. Prospective investors should contact the Trust's Exempt Market Dealer's Representative for more information. Information pertaining to the Trust is not to be construed as a public offering of securities in any jurisdiction of Canada. Information provided herein by third parties or publicly available sites is believed to be reliable but has not been independently verified. Owemanco does not augrantee its accuracy or completeness and assumes no responsibility for any errors or omissions. The offering of units of the Trust is made on a private placement basis pursuant to the Trust's offering memorandum, only to those investors in certain jurisdictions of Canada who meet certain eligibility requirements under applicable securities legislation. Important information about the Trust, including statement of the Trust's investment objectives and important risk factors, is contained in the offering memorandum, a copy of which may be obtained from Owemanco. Please read the offering memorandum carefully before investing. In the event of an inconsistency between this document and the offering memorandum, the provisions of the offering memorandum will prevail. The indicated yields are historical for the periods indicated, are not necessarily indicative of future performance, and do not take income taxes into account. Actual results may vary and will fluctuate from time to time. There is no guarantee that the full amount of the original investment will be returned.

This document may contain forward -looking statements about general economic factors which are not guarantees of future performance. Forward-looking statements involve inherent risk and uncertainties, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. Prospective investors are cautioned not to place undue reliance on these statements as a number of factors could cause actual events or results to differ materially from those expressed or implied in any forward-looking statement. All opinions in forward-looking statements are subject to change without notice and are provided in good faith but without legal responsibility. An investment in the Trust is not guaranteed, its value may change frequently and past performance may not be repeated. These materials are not to be redistributed without the written consent of Owemanco.